Pool Stop Cost Checklist

What to count for one recurring account, and how to share route driving fairly. Your own estimates, per month.

Count these for each account

- ☐ **Labor:** time at the pool (service minutes) plus this stop's share of driving, at your hourly cost. Include your own time at your chosen pay rate.
- ☐ **Travel:** this stop's share of route minutes (they go into labor) and miles (they go into vehicle cost at your per-mile rate).
- ☐ **Chemicals and consumables:** what one visit uses, per visit.
- ☐ **Other monthly costs:** anything account-specific, or a fair share of equipment and overhead not already in your hourly or per-mile rates. 0 if none.

Share driving once, not once per stop

Illustrative route: 60 minutes and 30 miles of driving serving three stops on one visit day. Labor and vehicle columns show driving only.

Route day (illustrative)	Drive minutes	Drive miles	Labor at $30/h	Vehicle at $0.50/mi
Whole route, shop to three stops and back	60	30	$30.00	$15.00
Split once: each of the 3 stops	20	10	$10.00	$5.00
Check: 3 stops added up	60	30	$30.00	$15.00
Wrong: full route charged to every stop	180 total	90 total	$90.00	$45.00

Don't count anything twice

- ☐ Drive **time** belongs in labor; drive **miles** cover the vehicle. Don't also add fuel elsewhere if your per-mile rate already includes it.
- ☐ If you share out overhead through Other monthly costs, don't also build it into your hourly or per-mile rate.
- ☐ Each route leg is shared out once. Across the stops on that route, allocated minutes and miles should add back up to the real driving.
- ☐ Don't charge every stop a full round trip unless you really make a separate trip for it.

Keep the same period

- ☐ Use one month for everything: the fee, the visits and the costs. Weekly service all year averages 52 ÷ 12 ≈ 4.33 visits a month; a month with exactly four visits is 4. Those are different assumptions; pick one and keep the fee on the same basis.
- ☐ Leave sales tax you collect, and repair or one-off work, out of the monthly fee.

Before you remove a stop

Before dropping a stop, redo the remaining route: the driving to the stops around it may barely change, and shared costs stay. An allocated cost isn't automatically a cost you'd save. This checklist helps you estimate; the decision is yours.

© 2026 Rabbit River Systems · For use in your own business. Please don't share or resell.